



## Technical Product Manager (Animal Health & Nutrition)

Through its BioInnovations Division, AgraQuest is seeking to become the preferred provider of proprietary and innovative bio-based solutions animal health and nutrition and global food supply chain segments.

To support our growing BioInnovations division, we are currently seeking a **Technical Product Manager** to manage key aspects of its high growth direct-fed microbial (DFM) product portfolio.

In this role you will be responsible for:

- Providing marketing, technical training and troubleshooting support to customers, distributors (including Bayer Animal Health and a soon-to-be-announced leading multinational feed additive company) and partners resulting in successful market launches and sales growth.
- Managing interfaces between AQ Legal and potential partners for development of confidentiality and material transfer agreements.
- Overseeing trials involving company products and translating research data into product performance updates and technical bulletins.
- Developing and determining best positioning strategy for new and existing products, market research, pricing strategy and public materials.
- Representing the company and delivering presentations describing the company's products and technologies at company meetings, trade shows and professional organizations in order to promote AgraQuest products.
- Coordinating with Research and Development and Technical Director to further strengthen product story through animal and product research initiatives.
- Leading animal health and nutrition projects and cross-functional team management , including overseeing progress on product registrations.
- Maintaining knowledge of current product regulations and upcoming changes.
- Ensuring product packaging and presentation serves the respective market's needs.
- Providing accurate product forecasting based on partner feedback.
- Working with Operations teams to identify product cost savings opportunities, cost targets, and ensure inventory levels match expected product demand.
- Building relationships with appropriate trade associations.

The primary requirements needed for your success include:

- Advanced degree in poultry science, animal nutrition, veterinary science and/or nutrition or a demonstrated competency in these areas derived from extensive experience, or a Bachelor's degree with strong related technical work experience is acceptable.
- Five+ years of commercial experience in feed additives (medicated or non-medicated) or animal nutrition selling, marketing, technical service and/or product management, preferably in poultry or other monogastrics. Aquaculture experience is also a plus.

To apply, please send a cover letter and CV referencing the job title to [jobs@agraquest.com](mailto:jobs@agraquest.com)

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